

# San Diego College of Continuing Education Foundation

## Statement of Activity (Summary)

July 2020 - April 2021

	Current Year	Prior Year	Delta
<b>Revenue &amp; Support:</b>			
Donations, Restricted	\$ 350,463.14	\$ 352,577.14	-0.6%
Donations, Unrestricted	88,793.44	83,234.22	6.7%
ETi revenue, contract-based	764,531.98	463,129.83	65.1%
ETi revenue, fee-based	440,576.89	139,375.81	216.1%
Scholarship income received	54,176.00	13,047.00	315.2%
<b>Total Revenue &amp; Support</b>	<b>\$ 1,698,541.45</b>	<b>\$ 1,051,364.00</b>	<b>61.6%</b>
<b>Expenses:</b>			
Administrative expenses	\$ 75,315.84	\$ 44,820.09	68.0%
Development	39,235.96	12,132.66	223.4%
ETi expenses	285,698.10	164,717.22	73.4%
Event expenses	100.00	28,331.89	-99.6%
Personnel expenses	611,957.28	456,775.02	34.0%
Program Participant expenses	127,533.36	54,282.88	134.9%
Program Staff training & development	1,143.81	2,349.15	-51.3%
Program subcontractors	321,852.79	161,460.61	99.3%
Program supplies & expenses	1,517.91	6,605.53	-77.0%
Scholarships given	43,000.00	24,391.67	76.3%
Student support	79,694.47	41,477.34	92.1%
<b>Total Expenses</b>	<b>\$ 1,587,049.52</b>	<b>\$ 997,344.06</b>	<b>59.1%</b>
<b>Net Operating Income (Loss)</b>	<b>\$ 111,491.93</b>	<b>\$ 54,019.94</b>	<b>106.4%</b>
To be allocated	(174.23)	(824.00)	-78.9%
Other income (expense)	8,312.67	5,094.23	63.2%
<b>Net Income (Loss)</b>	<b>\$ 119,630.37</b>	<b>\$ 58,290.17</b>	<b>105.2%</b>

**San Diego College of Continuing Education Foundation**  
Statement of Activity by Cost Center  
July 2020 - April 2021

GRAND TOTALS	Rising2Success			Employee Training Institute		Instructional Program Support					Total Program	Development	Administration	
	Gateway to College & Career	Student Equity Centers	Pathways	Direct Student Support	Institutional Educational Supports	Contract-Based ETI	Fee-Based ETI	Emeritus	Small Business & Accounting	Historic Preservation				
<b>Revenue &amp; Support:</b>														
Donations, Restricted	350,463.14	47,940.00	-	66,000.00	28,494.44	169,748.70	-	3,280.00	-	-	-	315,463.14	35,000.00	-
Donations, Unrestricted	88,793.44	-	-	-	-	-	-	-	-	-	-	-	8,669.92	80,123.52
ETi revenue, contract-based	764,531.98	414,642.98	-	-	-	-	349,889.00	-	-	-	-	764,531.98	-	-
ETi revenue, fee-based	440,576.89	-	-	-	-	-	-	440,576.89	-	-	-	440,576.89	-	-
Grant Contract revenue	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Scholarship income received	54,176.00	-	-	-	54,176.00	-	-	-	-	-	-	54,176.00	-	-
<b>Total Revenue &amp; Support</b>	<b>1,698,541.45</b>	<b>462,582.98</b>	<b>-</b>	<b>66,000.00</b>	<b>82,670.44</b>	<b>169,748.70</b>	<b>349,889.00</b>	<b>443,856.89</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,574,748.01</b>	<b>43,669.92</b>	<b>80,123.52</b>
<b>Expenses:</b>														
Administrative expenses	75,315.84	4,262.51	-	-	22.33	58.30	1,606.22	3,252.38	-	-	-	9,201.74	12,237.88	53,876.22
Development	39,235.96	-	-	-	-	-	-	-	-	-	-	-	39,235.96	-
ETi expenses	285,698.10	10.00	-	-	-	-	35,242.55	249,450.89	-	1,012.27	-	285,715.71	-	(17.61)
Event expenses	100.00	-	-	-	-	-	-	-	-	-	-	-	100.00	-
Personnel expenses	611,957.28	268,104.26	8,210.11	59,651.82	-	6,140.20	38,995.06	75,337.77	-	-	-	456,439.22	-	155,518.06
Program Participant expenses	127,533.36	29,152.28	-	92,578.06	4,720.40	-	650.62	432.00	-	-	-	127,533.36	-	-
Program Staff training & development	1,143.81	846.81	-	297.00	-	-	-	-	-	-	-	1,143.81	-	-
Program subcontractors	321,852.79	12,023.70	-	16,208.00	-	137,097.00	74,472.09	74,237.00	140.00	5,000.00	1,000.00	320,177.79	1,675.00	-
Program supplies & expenses	1,517.91	1,081.55	-	416.38	-	-	-	-	-	-	-	1,497.93	-	19.98
Scholarships given	43,000.00	-	-	-	43,000.00	-	-	-	-	-	-	43,000.00	-	-
Student support	79,694.47	11,878.91	-	60.34	67,755.22	-	-	-	-	-	-	79,694.47	-	-
<b>Total Expenses</b>	<b>1,587,049.52</b>	<b>327,360.02</b>	<b>8,210.11</b>	<b>169,211.60</b>	<b>115,497.95</b>	<b>143,295.50</b>	<b>150,966.54</b>	<b>402,710.04</b>	<b>140.00</b>	<b>6,012.27</b>	<b>1,000.00</b>	<b>1,324,404.03</b>	<b>53,248.84</b>	<b>209,396.65</b>
<b>Net Operating Income (Loss)</b>	<b>111,491.93</b>	<b>135,222.96</b>	<b>(8,210.11)</b>	<b>(103,211.60)</b>	<b>(32,827.51)</b>	<b>26,453.20</b>	<b>198,922.46</b>	<b>41,146.85</b>	<b>(140.00)</b>	<b>(6,012.27)</b>	<b>(1,000.00)</b>	<b>250,343.98</b>	<b>(9,578.92)</b>	<b>(129,273.13)</b>
To be allocated	(174.23)	-	-	-	-	-	-	(63.90)	-	-	-	(63.90)	-	(110.33)
Allocated Overhead	-	(135,222.96)	-	-	-	-	-	-	-	-	-	(135,222.96)	-	135,222.96
Other income (expense)	8,312.67	-	-	-	-	-	-	-	-	-	-	-	-	8,312.67
<b>Net Income (Loss)</b>	<b>119,630.37</b>	<b>-</b>	<b>(8,210.11)</b>	<b>(103,211.60)</b>	<b>(32,827.51)</b>	<b>26,453.20</b>	<b>198,922.46</b>	<b>41,082.95</b>	<b>(140.00)</b>	<b>(6,012.27)</b>	<b>(1,000.00)</b>	<b>115,057.12</b>	<b>(9,578.92)</b>	<b>14,152.17</b>
Prior year revenues & support	1,051,364.00	484,051.40	10,168.00	67,250.00	31,765.19	-	123,399.36	190,832.76	3,163.07	-	6,500.00	917,129.78	27,700.00	106,534.22
	535,685.52	(156,691.38)	(1,957.89)	101,961.60	83,732.76	143,295.50	27,567.18	211,877.28	(3,023.07)	6,012.27	(5,500.00)	407,274.25	25,548.84	102,862.43
	51.0%	-32.4%	-19.3%	151.6%	263.6%	n/a	22.3%	111.0%	-95.6%	n/a	-84.6%	44.4%	92.2%	96.6%
Prior year expenses	997,344.06	307,568.18	18,779.40	19,570.83	35,334.34	38,132.00	98,760.91	253,140.27	-	2.59	2,000.00	785,788.52	12,347.66	199,207.88